

October 20, 2022

TO: Legal Counsel

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The next regular meeting of the **QUALITY AND EFFICIENT PRACTICES COMMITTEE** - **COMMITTEE OF THE WHOLE** of the Salinas Valley Memorial Healthcare System will be held **MONDAY, OCTOBER 24, 2022, AT 8:30 A.M., IN THE CEO CONFERENCE ROOM, DOWNING RESOURCE CENTER ROOM 117, at SALINAS VALLEY MEMORIAL HOSPITAL, 450 E. ROMIE LANE, SALINAS, CALIFORNIA, or VIA TELECONFERENCE (Visit symh.com/virtualboardmeeting for Access Information).** 

Pursuant to SVMHS Board Resolution No. 2022-13, Assembly Bill 361, and guidance from the Monterey County Health Department in response to concerns regarding COVID-19, Board Members of Salinas Valley Memorial Healthcare System, a local health care district, are permitted to participate in this duly noticed public meeting via teleconference and certain requirements of The Brown Act are suspended.

Pete Delgado

President/Chief Executive Officer

Committee Members: Juan Cabrera, Chair; Joel Hernandez Laguna, Vice Chair; Pete Delgado, President/CEO; Allen Radner, MD, Chief Medical Officer; Clement Miller, Chief Operating Officer: Lisa Paulo, Chief Nursing Officer; Rakesh Singh, MD, Medical Staff Member; Michele Averill, Community Member

#### QUALITY AND EFFICIENT PRACTICES COMMITTEE OCTOBER 2022 - COMMITTEE OF THE WHOLE SALINAS VALLEY MEMORIAL HEALTHCARE SYSTEM

# MONDAY, OCTOBER 24, 2022, 8:30 A.M. DOWNING RESOURCE CENTER, CEO CONFERENCE ROOM 117 SALINAS VALLEY MEMORIAL HOSPITAL 450 E. ROMIE LANE, SALINAS, CALIFORNIA or via TELECONFERENCE

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Pursuant to SVMHS Board Resolution No. 2022-13, Assembly Bill 361, and guidance from the Monterey County Health Department in response to concerns regarding COVID-19, Board Members of Salinas Valley Memorial Healthcare System, a local health care district, are permitted to participate in this duly noticed public meeting via teleconference and certain requirements of The Brown Act are suspended.

#### **AGENDA**

- 1. Approve Minutes of the Quality and Efficient Practices Committee Meeting of September 19, 2022 (DELGADO)
  - Motion/Second
  - Action by Committee/Roll Call Vote
- 2. Patient Care Services Update (PAULO)
- 3. Financial and Statistical Review (CLEVELAND)
- 4. Public Input

This opportunity is provided for members of the public to make a brief statement, not to exceed three (3) minutes, on issues or concerns within the jurisdiction of this District Board which are not otherwise covered under an item on this agenda.

- 5. Closed Session
- 6. Reconvene Open Session/Report on Closed Session
- 7. Adjournment

The next Quality and Efficient Practices Committee Meeting is scheduled for **Monday**, **November 14**, **2022 at 8:30 a.m.** 

This Committee meeting may be attended by Board Members who do not sit on this Committee. In the event that a quorum of the entire Board is present, this Committee shall act as a Committee of the Whole. In either case, any item acted upon by the Committee or the Committee of the Whole will require consideration and action by the full Board of Directors as a prerequisite to its legal enactment.

The Committee packet is available at the Committee Meeting, at <a href="www.svmh.com">www.svmh.com</a>, and in the Human Resources Department of the District. All items appearing on the agenda are subject to action by the Committee.

Requests for a disability related modification or accommodation, including auxiliary aids or services, in order to attend or participate in a meeting should be made to the Board Clerk during regular business hours at 831-755-0741. Notification received 48 hours before the meeting will enable the District to make reasonable accommodations.

### QUALITY & EFFICIENT PRACTICES COMMITTEE MEETING OF THE BOARD OF DIRECTORS – COMMITTEE OF THE WHOLE

#### AGENDA FOR CLOSED SESSION

Pursuant to California Government Code Section 54954.2 and 54954.5, the board agenda may describe closed session agenda items as provided below. No legislative body or elected official shall be in violation of Section 54954.2 or 54956 if the closed session items are described in substantial compliance with Section 54954.5 of the Government Code.

#### **CLOSED SESSION AGENDA ITEMS**

HEARINGS/REPORTS (Government Code §37624.3; and Health and Safety Code §1461, § 32155)

Subject matter: (Specify whether testimony/deliberation will concern staff privileges, report of medical audit committee, hospital internal audit report, or report of quality assurance committee):

1. Perport of the Medical Staff Quality and Safety Committee

1. Report of the Medical Staff Quality and Safety Committee

ADJOURN TO OPEN SESSION

# SALINAS VALLEY MEMORIAL HEALTHCARE SYSTEM QUALITY AND EFFICIENT PRACTICES COMMITTEE MEETING COMMITTEE OF THE WHOLE MEETING MINUTES SEPTEMBER 19, 2022

SVMHS Board Resolution No. 2022-11, Assembly Bill 361, and guidance from the Monterey County Health Department in response to concerns regarding COVID-19, Board Members of Salinas Valley Memorial Healthcare System, a local health care district, are permitted to participate in this duly noticed public meeting via teleconference and certain requirements of The Brown Act are suspended.

The Finance Committee convened in the Downing Resource Center, CEO Conference Room 117 at 8:31 a.m.

Committee Members Present:

Clement Miller, Lisa Paulo, and Rakesh Singh, MD

Via Teleconference: Michele Averill, Pete Delgado, Joel Hernandez Laguna, and Chair Juan Cabrera

Committee Members Absent:

None

Other Board Members Present Constituting Committee Of The Whole: Regina Gage and Victor Rey

Pete Delgado joined the meeting at 8:36 a.m.

Joel Hernandez Laguna joined the meeting at 8:37 a.m.

A quorum was present and Chair Cabrera called the meeting to order at 8:31 a.m.

# APPROVAL OF MINUTES FROM THE QUALITY AND EFFICIENT PRACTICES COMMITTEE MEETING OF AUGUST 22, 2022

Approve the minutes of the August 22, 2022 Quality and Efficient Practices Committee meeting. This information was included in the Committee packet.

No public input received:

#### **MOTION:**

Upon motion by Committee member Miller, second by Committee member Paulo, the Quality and Efficient Practices Committee minutes of August 22, 2022 were approved.

Ayes: Committee members: Averill, Miller Paulo, Singh, MD, and Chair Cabrera; Noes: None; Abstentions: None; Absent: Committee members: Delgado and Hernandez Laguna; Motion Carried.

#### PATIENT CARE SERVICES UPDATE

Lisa Paulo, MSN/MPA, RN, CENP Chief Nursing Officer provided an update on patient experience

from the Magnet® Outcome Point of View which focuses on the survey questions aligned with the 9 categories that are considered nurse sensitive. Less than 50% of the units must outperform the benchmark in at least five of the past eight quarters. The inpatient example provided, "Responsiveness - Call button help as soon as you wanted." Ortho/Neuro/Spin (ONS) The overall promptness in responding to the call button.

#### **Quality:**

Med-Surg Cluster Practice Council Chair Anna Paz Mercado, BSN, RN; Co-Chari Natasha Limosnero, BSN, RN, CMSRN; and MJ Andalio-Angeles, RN, FCN provided the report.

The Med-Surg Cluster Practice Council: 3Main | 3Tower/Oncology | 4Main/Ortho-Neuro-Spine (ONS) | Peds

Med-Surge Cluster Practice Council identify and implement standards of care, identify and resolve clinical system issue, improve nursing practice, increase nurse and patient satisfaction, enhance patient experience, and achieve excellent patient outcomes.

#### What We've Done:

- Thumbprint in a Bottle Keepsake for families of end-of-life patients to help them through the healing process
- Quietness at Night Relaunch resulting in increased patient experience scores.

#### Where We Are:

- Partner in Care Initiative to improve RN to RN teamwork and collaboration.
- Enhance patient safety and satisfaction by minimizing alarm fatigue

#### What Is Coming:

- Thumbprint keepsake card
- Standardize oral care regimen
- Finalize Common Medication Handout project
- Collaborate with Leadership to help address concerns from the Nurse Engagement Survey

Committee member Delgado congratulated staff for presenting their idea of "Thumbprint in a Bottle Keepsake" to the Academy of Medical-Surgical Nurses Annual Convention, in San Antonio Texas. Committee Chair Cabrera and Mr. Victor Rey commended the Med-Surg Unit on a job well done.

#### FINANCIAL AND STATISTICAL REVIEW

Scott Cleveland, Controller provided a financial and statistical performance review for the month ending August 2022. This information was included in the Committee packet.

Key highlights of the financial summary for August 2022 were: (1) Income from operations was \$3.6M with an operating margin of 5.7%, (2) Net income was \$3.2M with a net income margin of 5%; (3) Inpatient gross revenues 12%, favorable to the budget; (4) Emergency Department gross revenues were 5% favorable to the budget; (5) Outpatient gross revenues were 17% favorable to the budget in Infusion Therapy, Radiology, Surgery and Cardiology/Cath Lab; (6) Payor mix was unfavorable to the budget; (7) Total normalized net patient revenues were \$54M, which was favorable to the budget by

\$5.8M or 12.1%; (8) Inpatient surgeries and inpatient business were above budget; (9) Average daily census was 128, 11% above budget and total admissions were above budget by 20%; (10) Total acute average length of stay (ALOS) Medicare traditional ALOS CMI adjusted was 1% unfavorable; (11) Operating revenues were above expenses; (13) Days cash on hand was 340; days of net accounts receivable is 49.

#### **PUBLIC INPUT**

No public comment received.

#### **CLOSED SESSION**

Chair Cabrera announced that the item to discuss in Closed Session is *Hearings/Reports – Report of the Medical Staff Quality and Safety Committee*. The meeting recessed into Closed Session under the Closed Session protocol at 8:58 a.m.

#### RECONVENE OPEN SESSION/REPORT ON CLOSED SESSION

The Committee reconvened Open Session at 9:16 a.m., Chair Hernandez Laguna reported that in Closed Session, the Committee discussed *Hearings/Reports – Report of the Medical Staff Quality and Safety Committee*. No action taken in the Closed Session.

#### **ADJOURNMENT**

There being no other business, the meeting adjourned at 9:16 a.m. The October 2022 Quality and Efficient Practices Committee Meeting is scheduled for **Monday**, **October 24**, **2022 at 8:30 a.m.** 

ATTEST:	
Juan Cabre	ra, Chair
Quality and	I Efficient Practices Committee

/es



### **Board Paper: Quality & Efficient Practices Committee**

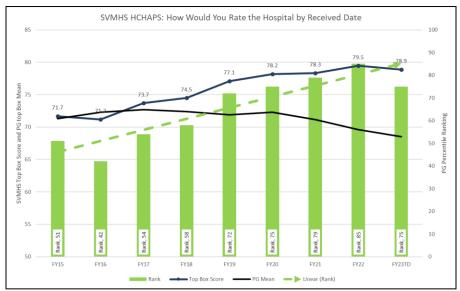
Agenda: Patient Care Services Update Executive Lisa Paulo, MSN/MPA, RN Sponsor: Chief Nursing Officer Date: October 24, 2022

#### **Pillar/Goal Alignment:**

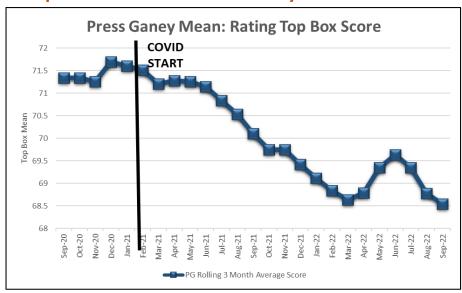
Service People Quality Finance Growth Community

#### **PATIENT EXPERIENCE:**

#### Inpatient Rating:



#### Patient Experience Across the Industry:



### • Inpatient Strategy – Unit Level Ownership:

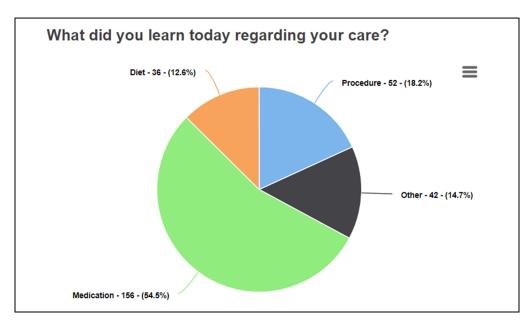
Service	Target	Jul-22	Aug-22	Sep-22
ICU	82.8	43.8	75	n/a
1M	73.9	70.4	75.3	67.4
4T	71.6	73.2	74.5	64.7
HC	76.8	76.4	72.9	71.3
5T	76.5	60.5	54.9	77.1
OCU	73.1	70.9	76.3	76.9
ED	59.7	59.7	58.8	60.2
ONS	73.9	76.8	67.7	70.0
ONC	77.8	72.6	68.3	67.7
3M	69.1	62.1	62.8	63.7
Peds	81.9	81.9	85.4	67.6
PeriNatal	82.2	84.1	87.3	80.0
NICU	74.3	100.0	56.9	94.1

### **3M Unit Focus Example...**

October 7, 2022 [PATIENT EXPERIENCE:CASE MANAGMENT]

CERTIFICE BULLAR E	ere .: ./e							
SERVICE PILLAR- Ex	<u> </u>		re					
	3M FY23 Target of		FV22 T	27 A				
In Process Goal: Act	MS Communic	FY 23 Target		Aug 2022	Sep 2022	FY23TD		
-			July 2022		<u> </u>			
Comm w	ith Nurses	77.4	59.6	63.8	66.23	63.4		
la Bassas Matrice O	F0/ -f+:+				for the day.			
In Process Metric: 9	5% of patients roun	ded on Will be a	ble to articulate	at least one plan	for the day.			l:
	Task Status Key:	Not Started	In Progre		On Track			INITIATED
Objectives	rask otatus key.	Not started	- III Togic		OII TIBER	•		C: COMPLETED
Objectives	Tasks / Outcome:	Improve Commi	unication PX scor	e to meet or exc	eed Target 77.4			
A. Relaunch	· ·	<u> </u>		nin the Medsurg		/22.		I: 10/12/22
Patient Teach Back	1			II out during Sept		•		C: '
Initiative in the	<ol><li>Leverage</li></ol>	unit huddles and	one on one edu	cation to reinfor	ce concepts effe	ctive 10/12/22.		_
Medsurg	4. Select & c	levelop unit staf	f champions to a	ssist with educat	ion and roll out.			
								$\sim$
B. Validate patient	<ol> <li>Add quest</li> </ol>	tion relating to P	atient Teach Bac	k to the list of pa	atient rounding q	uestions "what d	id you	I: 10/3/22
teach back was	1		r care" to evalua	te patient under:	standing during I	eader rounds.		C:
completed by the	- Go liv	e 10/03						
nurse	I	_	utcomes during u					
				ddition modifica	tion for measure	able outcome.		
	<ol><li>Adjust act</li></ol>	tion plan based o	on feedback.					

#### 3M In-Process Monitoring of Action Plan:



#### **QUALITY: REHAB SERVICES UNIT PRACTICE COUNCIL**

### Rehab Services Unit Practice Council

#### Purpose

- To identify and implement standards of care and evidence-based practice specific to Rehab Services.
- To identify and resolve clinical and systems issues impacting care coordination, a healthy work environment, the delivery of patient-family centered care, patient safety and clinical outcomes.

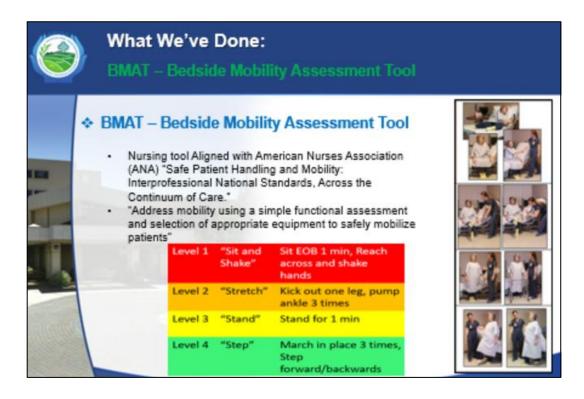
#### Goals

- Collaborate and implement evidence-based practice for Rehab Services.
- Achieve quality of patient care with a patient-family centered approach while focusing on patient safety, and overall improvement in patient clinical outcomes.

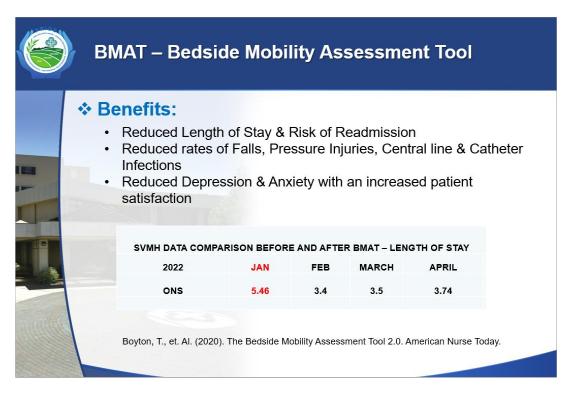
#### Members

Stephanie Sterner (Chair) & Jan Conducto (Co-Chair)

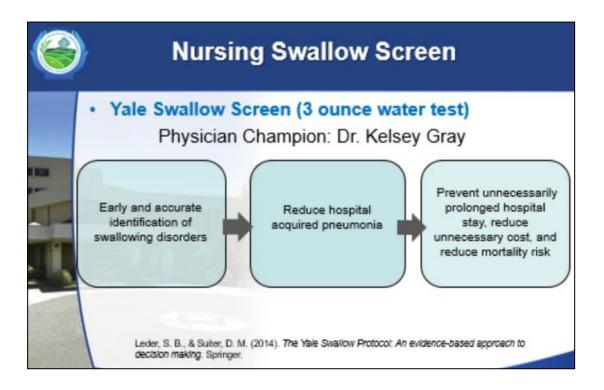


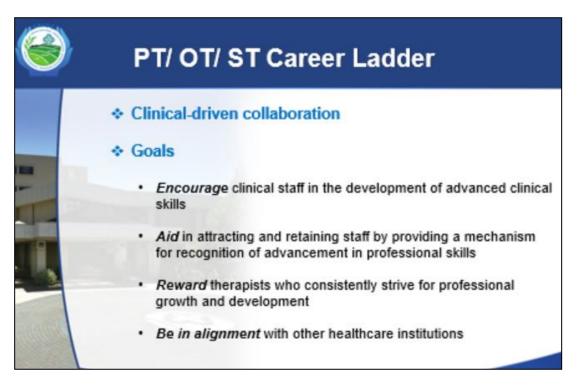


Quality & Efficient Practices Committee Patient Care Services Update October 24, 2022 Page 5









# Financial Performance Review

# September 2022

Augustine Lopez
Chief Financial Officer

# **Consolidated Financial Summary**

# For the Month of September 2022 – No Normalizing Items

\$ in Millions	For the Month of September 2022										
					Variance fa	av (unfav)					
	Actual		Budget		\$VAR	%VAR					
Operating Revenue	\$ 63.0	\$	56.3	\$	6.7	11.9%					
Operating Expense	\$ 58.2	\$	55.5	\$	(2.7)	-4.9%					
Income from Operations*	\$ 4.8	\$	0.8	\$	4.0	500.0%					
Operating Margin %	7.6%		1.4%		6.2%	442.86%					
Non Operating Income**	\$ (2.2)	\$	1.0	\$	(3.2)	-320.0%					
Net Income	\$ 2.6	\$	1.8	\$	0.8	44.4%					
Net Income Margin %	4.1%		3.1%		1.0%	32.3%					

#### Favorable performance was driven by:

We received a \$4 million one time payment from our Managed Medicaid Health plan as result of our recent contract negotiation.

Excluding this payment, our income from operations would have met budget due to the following:

- A strong revenue month both predominantly in outpatient services
- Total gross revenues were over budget by \$20 million (10%), though there was an overall decline in patient acuity.
- Total admissions were 133 admits (16%) above budget
- The average daily census was 7% above budget at 123
- Total net patient revenues were \$6.7 million (12%) above budget driven by:
  - OP infusion cases were at 1,072, the highest level in the last 2 years
  - IP and OP surgical cases were above budget by 22% and 10%, respectively
  - Overall the payor mix was unfavorable driven by much higher governmental buisness
  - Increased patient volume and staffing challenges continue to require higher than expected contract labor and overtime utilization.
- Overall Labor Productivity was favorable by 8% (42 FTEs) due staffing efficiencies and unfilled budgeted positions.

Non Operating Income was lower than expected due market volatility requiring mark to market adjustments in our fixed income portfolio.

# Consolidated Financial Summary Year-to-Date September 2022 – No Normalizing Items

\$ in Millions	FY 2022 YTD September									
פווטוווטו זוו ק										
						Variance fa	av (unfav)			
		Actual		Budget		\$VAR	%VAR			
Operating Revenue	\$	178.9	\$	171.2	\$	7.7	4.5%			
Operating Expense	\$	171.4	\$	167.7	\$	(3.7)	-2.2%			
Income from Operations*	\$	7.5	\$	3.5	\$	4.0	114.3%			
Operating Margin %		4.2%		2.1%		2.1%	100.0%			
Non Operating Income**	\$	0.1	\$	2.9	\$	(2.8)	-96.6%			
Net Income	\$	7.6	\$	6.4	\$	1.2	18.8%			
Net Income Margin %		4.3%		3.8%		0.5%	13.2%			

# SVMH Financial Highlights September 2022

Gross Revenues were <u>Favorable</u>

- Gross Revenues were 10 % favorable to budget
- **IP Gross Revenues** were 3% favorable to budget
- ED Gross Revenues were 13% favorable to budget
- **OP Gross Revenues** were 20% favorable to budget in the following areas:
  - Infusion Therapy
  - Radiology
  - Surgery
  - Cardiology

- Commercial: 6% above budget
- Medicaid: 21% above budget
- Medicare: 8% below budget

Payor Mix – unfavorable to budget

**Total Normalized Net Patient** Revenues were **\$54.1M**, which was Favorable to budget by \$7.3M or 15.5%

# Financial Summary – September 2022

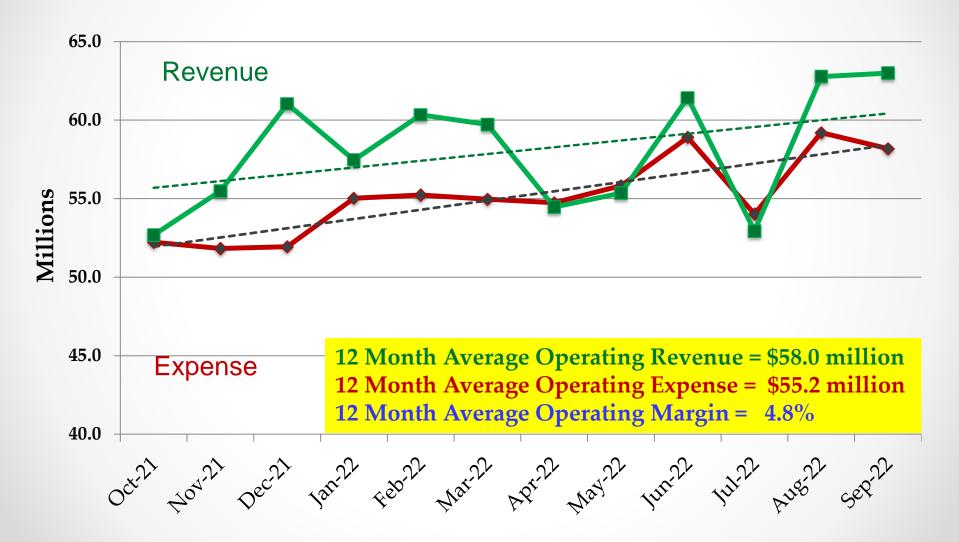


- 1) Higher than expected Inpatient business:
  - Average daily census was at 123, 7% above budget of 115
- 2) Total admissions were 16% (133 admits) above budget
  - ER admissions were 16% above budget (98 admits)
- 3) ER Outpatient visits were above budget by 20% at 4,718
- 4) Inpatient Surgeries were 21% (29 cases) above budget at 165
- 5) Higher than expected Outpatient business:
  - Predominantly due to higher than budgeted volumes in Infusion Therapy, Surgery, Radiology, Cardiology and Cath Lab
- 6) Outpatient Surgeries were 11% (25 cases) above budget at 256
- 7) Covid cases decreased to 13 cases, a decrease of 73% over prior month
- 8) OP Observation cases were below budget by 11% at 146
- 9) Medicare Traditional ALOS CMI adjusted was 1% favorable at 2.31 days with a Case Mix Index of 1.7

10) Deliveries were 10% (13 deliveries) below budget at 121



# **SVMHS Operating Revenues & Expenses (Normalized)**Rolling 12 Months: October 21 to September 22



# **SVMHS** Key Financial Indicators

	YTD	SVMHS	S	&P A+ Rate	YTD		
Statistic	Sep-22	Target	+/-	Hospitals	+/-	Sep-21	+/-
Operating Margin*	4.2%	5.0%		4.7%		7.6%	
Total Margin*	4.3%	6.0%		8.7%		11.8%	
EBITDA Margin**	8.1%	7.4%		14.6%		13.4%	
Days of Cash*	338	305		387		372	
Days of Accounts Payable*	53	45		-		43	
Days of Net Accounts Receivable***	49	45		52		49	
Supply Expense as % NPR	13.0%	14.0%		-		12.7%	
SWB Expense as % NPR	54.0%	53.0%		55.5%		53.0%	
Operating Expense per APD*	6,291	4,992		-		6,369	

Days of Cash and Accounts Payable metrics have been adjusted to *exclude* accelerated insurance payments (COVID-19 assistance)

<sup>\*</sup>These metrics have been adjusted for normalizing items

<sup>\*\*</sup>Metric based on Operating Income (consistent with industry standard)

<sup>\*\*\*</sup>Metric based on 90 days average net revenue (consistent with industry standard)

# QUESTIONS / COMMENTS

# SALINAS VALLEY MEMORIAL HOSPITAL STATEMENTS OF REVENUE AND EXPENSES - BUDGET VS. ACTUAL September 30, 2022

		Month of	September,		Three months ended September 30,					
	Actual	Budget	Variance	% Var	Actual	Budget	Variance	% Var		
Operating revenue:										
Gross billed charges	\$ 223,337,796	\$ 202.877.354	20,460,442	10.09% \$	668,433,199 \$	622,150,300	46,282,899	7.44%		
Dedutions from revenue	169,203,073	156,001,206	13,201,867	8.46%	516,092,437	478,642,749	37,449,688	7.82%		
Net patient revenue	54,134,723	46,876,148	7,258,575	15.48%	152,340,762	143,507,550	8,833,212	6.16%		
Other operating revenue	550,444	1,374,687	(824,243)	-59.96%	2,123,543	4,124,060	(2,000,517)	-48.51%		
Total operating revenue	54,685,167	48,250,834	6,434,333	13.34%	154,464,305	147,631,610	6,832,695	4.63%		
Operating expenses:										
Salaries and wages	17,421,381	15,789,058	1,632,323	10.34%	53,059,981	48,303,831	4,756,150	9.85%		
Compensated absences	2,519,565	3,033,107	(513,542)	-16.93%	7,959,046	9,235,134	(1,276,088)	-13.82%		
Employee benefits	7,358,322	7,137,006	221,316	3.10%	22,163,547	22,162,144	1,403	0.01%		
Supplies, food, and linen	7,497,972	6,213,598	1,284,374	20.67%	20,470,893	19,049,389	1,421,504	7.46%		
Purchased department functions	4,356,683	3,490,994	865,689	24.80%	11,572,083	10,473,025	1,099,058	10.49%		
Medical fees	2,049,972	2,026,754	23,218	1.15%	5,420,274	6,080,263	(659,989)	-10.85%		
Other fees	2,527,182	2,094,220	432,962	20.67%	7,166,910	6,513,788	653,122	10.03%		
Depreciation	1,651,869	1,892,338	(240,469)	-12.71%	5,683,598	5,699,997	(16,399)	-0.29%		
All other expense	1,578,270	1,732,165	(153,895)	-8.88%	4,925,187	5,266,487	(341,300)	-6.48%		
Total operating expenses	46,961,216	43,409,241	3,551,975	8.18%	138,421,519	132,784,058	5,637,461	4.25%		
Income from operations	7,723,951	4,841,593	2,882,358	59.53%	16,042,786	14,847,552	1,195,234	8.05%		
Non-operating income:										
Donations	169,553	166,667	2,886	1.73%	2,301,378	500,000	1,801,378	360.28%		
Property taxes	333,333	333,333	(0)	0.00%	1,000,000	1,000,000	0	0.00%		
Investment income	(3,134,114)	129,915	(3,264,029)	-2512.43%	(3,374,640)	389,746	(3,764,386)	-965.86%		
Income from subsidiaries	(2,769,692)	(3,768,251)	998,559	-26.50%	(7,982,089)	(10,420,682)	2,438,593	-23.40%		
Total non-operating income	(5,400,920)	(3,138,335)	(2,262,584)	72.10%	(8,055,351)	(8,530,936)	475,585	-5.57%		
Operating and non-operating incom	e \$ <u>2,323,031</u>	\$1,703,258_	619,773	36.39% \$	7,987,435 \$	6,316,617	1,670,819	26.45%		

# SALINAS VALLEY MEMORIAL HOSPITAL SCHEDULES OF NET PATIENT REVENUE September 30, 2022

		Month of Sep	tember,	Three months ended S	September 30,	
		current year	prior year	current year	prior year	
Patient days:						
By payer:						
Medicare		1,762	1,553	5,658	4,695	
Medi-Cal		1,146	964	3,271	2,928	
Commercial insurance		704	749	2,252	2,191	
Other patient	_	76	71	295	344	
Total patient days	=	3,688	3,337	11,476	10,158	
Gross revenue:	•	00.040.000	00 074 074 4	007.000.004.4	000 700 004	
Medicare	\$	96,219,936 \$	86,871,071 \$	. , , .	268,703,634	
Medi-Cal		67,211,441	57,526,189	190,759,092	171,807,998	
Commercial insurance		52,928,243	50,189,204	156,753,414	149,083,669	
Other patient	-	6,978,176	7,129,690	23,629,799	25,025,799	
Gross revenue	_	223,337,796	201,716,153	668,433,199	614,621,101	
Deductions from revenue:						
Administrative adjustment		107,512	483,877	610,292	978,289	
Charity care		535,361	1,012,772	2,253,469	3,690,676	
Contractual adjustments:		,	.,,	_,,,,,,,	2,002,012	
Medicare outpatient		30,181,299	28,727,528	91,759,869	85,379,289	
Medicare inpatient		35,407,331	37,096,830	125,700,425	110,214,968	
Medi-Cal traditional outpatient		3,220,276	2,559,562	9,948,427	7,468,468	
Medi-Cal traditional inpatient		4,195,198	5,239,091	13,182,718	17,042,211	
Medi-Cal managed care outpatient		27,313,755	21,787,415	75,497,264	67,909,539	
Medi-Cal managed care inpatient		25,823,325	20,196,240	71,310,003	62,124,937	
Commercial insurance outpatient		18,201,106	18,125,359	53,320,836	50,910,833	
Commercial insurance inpatient		20,268,730	16,266,947	58,712,860	50,902,363	
Uncollectible accounts expense		4,021,602	3,745,228	11,922,369	11,514,735	
Other payors		(72,422)	38,442	1,873,905	2,001,084	
Deductions from revenue		169,203,073	155,279,292	516,092,437	470,137,393	
Net patient revenue	\$	54,134,723 \$	46,436,862	152,340,762 \$	144,483,708	
	=					
Gross billed charges by patient type:						
Inpatient	\$	112,650,472 \$	103,333,462		319,805,534	
Outpatient		81,402,029	69,968,237	235,084,367	211,266,196	
Emergency room	_	29,285,293	28,414,454	84,647,896	83,549,370	
Total	\$_	223,337,794 \$	201,716,153	668,433,198 \$	614,621,101	

#### SALINAS VALLEY MEMORIAL HOSPITAL STATEMENTS OF REVENUE AND EXPENSES September 30, 2022

		Month of Sep	tember,	Three months ended S	
	_	current year	prior year	current year	prior year
Operating revenue:					
Net patient revenue	\$	54,134,723 \$	46,436,862 \$	152,340,762 \$	144,483,708
Other operating revenue	Ψ	550,444	1,205,002	2,123,543	3,363,575
Total operating revenue	-	54,685,167	47,641,933	154,464,305	147,847,283
, otal operating revenue	=	0.,000,.0.	,0,000	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,,200
Operating expenses:					
Salaries and wages		17,421,381	15,631,010	53,059,981	46,891,772
Compensated absences		2,519,565	2,539,271	7,959,046	7,626,195
Employee benefits		7,358,322	7,225,821	22,163,547	22,522,425
Supplies, food, and linen		7,497,972	6,428,334	20,470,893	18,432,733
Purchased department functions		4,356,683	3,343,930	11,572,083	9,605,691
Medical fees		2,049,972	1,752,026	5,420,274	5,806,657
Other fees		2,527,182	1,157,831	7,166,910	3,506,671
Depreciation		1,651,869	1,732,670	5,683,598	5,300,772
All other expense		1,578,270	1,528,399	4,925,187	4,615,117
Total operating expenses	-	46,961,216	41,339,292	138,421,519	124,308,033
Income from operations	-	7,723,951	6,302,641	16,042,786	23,539,250
Non-operating income:					
Donations		169,553	166,667	2,301,378	500,000
Property taxes		333,333	333,333	1,000,000	1,000,000
Investment income		(3,134,114)	(1,113,460)	(3,374,640)	(761,168)
Taxes and licenses		0	0	0	0
Income from subsidiaries		(2,769,692)	(1,848,452)	(7,982,089)	(6,913,571)
Total non-operating income	-	(5,400,920)	(2,461,912)	(8,055,351)	(6,174,739)
Operating and non-operating income		2,323,032	3,840,729	7,987,436	17,364,511
Net assets to begin	-	865,509,406	823,878,342	859,845,002	810,354,560
Net assets to end	\$	867,832,438 \$	827,719,071 \$	867,832,438 \$	827,719,071
Net income excluding non-recurring items Non-recurring income (expense) from cost	\$	2,323,032 \$	3,358,951 \$	7,987,436 \$	16,882,733
report settlements and re-openings and other non-recurring items	-	0	481,778	0	481,778
Operating and non-operating income	\$	2,323,032 \$	3,840,729 \$	7,987,436 \$	17,364,511
	-				

# SALINAS VALLEY MEMORIAL HOSPITAL SCHEDULES OF INVESTMENT INCOME September 30, 2022

	_	Month of Sept	tember,	Three months ended	September 30,
	_	current year	prior year	current year	prior year
Detail of other operating income:					
Dietary revenue	\$	111,488 \$	131,930 \$	373,419 \$	400,005
Discounts and scrap sale		824	9,926	274,499	282,403
Sale of products and services		17,596	301,593	97,167	367,279
Clinical trial fees		0	13,902	0	20,878
Stimulus Funds		0	0	0	0
Rental income		173,485	162,287	523,336	482,900
Other	-	247,051	585,433	855,122	1,810,110
Total	\$_	550,444 \$	1,205,071 \$	2,123,543 \$	3,363,575
Detail of investment income:					
Bank and payor interest	\$	662,142 \$	83,555 \$	1,179,962 \$	288,497
Income from investments		(3,791,540)	(1,157,911)	(4,549,887)	(1,075,291)
Gain or loss on property and equipment	_	(4,715)	(39,103)	(4,715)	25,625
Total	\$_	(3,134,114) \$	(1,113,460) \$	(3,374,640) \$	(761,168)
			_		
Detail of income from subsidiaries:					
Salinas Valley Medical Center:					
Pulmonary Medicine Center	\$	(88,756) \$	(236,294) \$	(496,170) \$	(634,102)
Neurological Clinic		(155,202)	(60,225)	(231,778)	(153,947)
Palliative Care Clinic		(51,001)	(115,080)	(183,255)	(261,612)
Surgery Clinic		(90,825)	(126,421)	(381,241)	(323,871)
Infectious Disease Clinic		(31,748)	(35,349)	(86,592)	(77,275)
Endocrinology Clinic		(109,335)	(162,124)	(469,673)	(376,988)
Early Discharge Clinic		0	0	0	0
Cardiology Clinic		(354,671)	(436,319)	(1,104,945)	(1,212,929)
OB/GYN Clinic		(273,134)	(280,964)	(885,552)	(985,532)
PrimeCare Medical Group		(261,713)	(589,867)	(1,150,011)	(1,289,277)
Oncology Clinic		(251,289)	18,195	(754,547)	(749,999)
Cardiac Surgery		(349,700)	(154,577)	(787,400)	(490,435)
Sleep Center		23,695	(21,034)	(59,389)	(77,558)
Rheumatology		(69,476)	(63,727)	(185,698)	(151,517)
Precision Ortho MDs		(391,338)	(329,004)	(835,554)	(858,020)
Precision Ortho-MRI		0	0 (04.705)	(400,000)	(400,007)
Precision Ortho-PT		104,925	(91,765)	(120,069)	(162,887)
Vaccine Clinic		(1,030)	0	(1,254)	(70,004)
Dermatology		82,258	(25,859)	(43,040)	(72,361)
Hospitalists Behavioral Health		(716.454)	(03.405)	0 (72,336)	(210.127)
Pediatric Diabetes		(716,454)	(93,405)	, , ,	(219,127)
		(50,614) (12,719)	(57,500) (22,080)	(140,148) (70,965)	(140,260) (52,548)
Neurosurgery Multi-Specialty-RR		10,191	14,090	20,937	17,710
Radiology		(94,632)	(354,198)	(413,748)	(904,826)
Salinas Family Practice		(63,707)	(56,680)	(237,411)	(268,912)
Urology		47,502	(30,000)	(174,126)	(200,912)
Total SVMC		(3,148,773)	(3,280,187)	(8,863,965)	(9,446,273)
Doctors on Duty		64 212	1 501 560	200 210	1 205 472
Vantage Surgery Center		64,212 0	1,501,560 24,430	289,319 0	1,305,473 69,882
LPCH NICU JV		0	24,430	0	09,882
Central Coast Health Connect		0	0	0	0
		211,934			
Monterey Peninsula Surgery Center Aspire/CHI/Coastal		211,934	(267,495) (13,536)	401,453 (63,635)	861,709 (59,966)
·			, ,	(63,635)	(59,966)
Apex 21st Century Oncology		64,627 (10,752)	84,917 48,852	99,612	116,858
Monterey Bay Endoscopy Center		(19,752) 58,061	48,852 53,008	28,000 127,127	120,468 118,277
Total	<b>e</b>		(1,848,452) \$	<u> </u>	
i oldi	\$_	(2,769,692) \$	(1,040,432)	(1,302,003)	(6,913,571)

#### SALINAS VALLEY MEMORIAL HOSPITAL BALANCE SHEETS September 30, 2022

		Current year		Prior year
ASSETS				
Current assets:				
Cash and cash equivalents	\$	284,067,791	\$	330,242,613
Patient accounts receivable, net of estimated		04.044.000		77 400 477
uncollectibles of \$31,257,588 Supplies inventory at cost		84,941,326 7,599,460		77,169,477 8,063,643
Other current assets		20,563,028		9,986,151
Other durion deserts	_	20,000,020	_	0,000,101
Total current assets	_	397,171,605	_	425,461,883
Assets whose use is limited or restricted by board	_	149,879,860	_	146,325,055
Capital assets:				
Land and construction in process		39,324,547		35,488,799
Other capital assets, net of depreciation	_	198,755,719	_	206,976,129
Total capital assets	_	238,080,266	_	242,464,928
Other assets:				
Investment in Securities		141,849,676		148,482,228
Investment in SVMC		12,605,206		14,852,109
Investment in Aspire/CHI/Coastal		1,679,677		3,641,741
Investment in other affiliates		22,941,120		22,403,354
Net pension asset		705,134		2,444,328
Total other assets		179,780,813		191,823,760
Deferred pension outflows	_	95,401,205		50,119,236
·	\$	1,060,313,749	_ \$	1,056,194,863
	Ψ_	1,000,515,749	Ψ=	1,000,104,000
LIABILITIES AND NET ASSETS				
Current liabilities:				
Accounts payable and accrued expenses	\$	61,687,786	\$	56,327,207
Due to third party payers		23,067,473		56,596,240
Current portion of self-insurance liability	_	17,540,186	_	17,410,712
Total current liabilities		102,295,445		130,334,159
Long term portion of workers comp liability	_	14,058,922	_	14,556,513
Total liabilities		116,354,367	_	144,890,672
Pension liability	_	76,126,944	_	83,585,120
Net assets:				
Invested in capital assets, net of related debt		238,080,266		242,464,928
Unrestricted		629,752,172		585,254,143
Total net assets		867,832,438		827,719,071
	\$	1,060,313,749	- \$	1,056,194,863

#### SALINAS VALLEY MEMORIAL HOSPITAL SUMMARY INCOME STATEMENT September 30, 2022

		Month of September,		Three months end	ded September 30,		
	_	current year	prior year	current year	prior year		
Operating revenue:							
Net patient revenue	\$	54,134,723 \$	46,436,862 \$	152,340,762 \$	144,483,708		
Other operating revenue		550,444	1,205,071	2,123,543	3,363,575		
Total operating revenue	_	54,685,167	47,641,933	154,464,305	147,847,283		
Total operating expenses	_	46,961,216	41,339,292	138,421,519	124,308,033		
Total non-operating income	_	(5,400,920)	(2,461,912)	(8,055,351)	(6,174,739)		
Operating and non-operating income	\$_	2,323,032 \$	3,840,729_\$	7,987,436_\$	17,364,511		

#### SALINAS VALLEY MEMORIAL HOSPITAL BALANCE SHEETS September 30, 2022

	Current year			Prior year	
ASSETS:					
Current assets Assets whose use is limited or restricted by board Capital assets Other assets Deferred pension outflows	\$	397,171,605 149,879,860 238,080,266 179,780,813 95,401,205	\$	425,461,883 146,325,055 242,464,928 191,823,760 50,119,236	
	\$ <u></u>	1,060,313,749	\$_	1,056,194,863	
LIABILITIES AND EQUITY:					
Current liabilities Long term liabilities Net assets	_	102,295,445 14,058,922 76,126,944 867,832,438		130,334,159 14,556,513 83,585,120 827,719,071	
	\$_	1,060,313,749	\$_	1,056,194,863	

	Month of Sep		Three mon		
	2021	2022	2020-21	2021-22	Variance
NEWBORN STATISTICS					
Medi-Cal Admissions	49	40	140	114	(26)
Other Admissions	106	84	293	266	(27)
Total Admissions	155	124	433	380	(53)
Medi-Cal Patient Days	68	63	206	181	(25)
Other Patient Days	165	136	486	18	(468)
Total Patient Days of Care	233	199	692	199	(493)
Average Daily Census	7.8	6.6	7.5	2.2	(5.4)
Medi-Cal Average Days	1.4	1.8	1.5	1.7	0.2
Other Average Days	1.4	1.7	1.7	0.1	(1.6)
Total Average Days Stay	1.6	1.7	1.6	0.5	(1.1)
ADULTS & PEDIATRICS					
Medicare Admissions	286	356	916	1,157	241
Medi-Cal Admissions	274	291	728	824	96
Other Admissions	408	311	901	949	48
Total Admissions	968	958	2,545	2,930	385
Medicare Patient Days	1.356	1.387	4.021	4.637	616
Medi-Cal Patient Days	980	1,183	3,036	3,401	365
Other Patient Days	907	1,747	2.842	(3,721)	(6,563)
Total Patient Days of Care	3.243	4,317	9,899	4,317	(5,582)
Average Daily Census	108.1	143.9	107.6	46.9	(60.7)
Medicare Average Length of Stay	4.7	3.9	4.2	4.0	(0.2)
Medi-Cal AverageLength of Stay	3.3	3.6	3.2	3.5	0.3
Other Average Length of Stay	2.3	4.6	2.5	-3.2	(5.6)
Total Average Length of Stay	3.3	4.0	3.3	1.3	(1.9)
Deaths	28	22	79	64	`(15)
Total Patient Days	3,476	4,516	10,591	4,516	(6,075)
Medi-Cal Administrative Days	28	4	74	27	(47)
Medicare SNF Days	0	0	0	0	0
Over-Utilization Days	0	0	0	0	0
Total Non-Acute Days	28	4	74	27	(47)
Percent Non-Acute	0.81%	0.09%	0.70%	0.60%	-0.10%

	Month of Sep		Three months to date		
_	2021	2022	2020-21	2021-22	Variance
_					
PATIENT DAYS BY LOCATION					
Level I	274	463	752	463	(289)
Heart Center	323	431	961	431	(530)
Monitored Beds	755	642	2,387	642	(1,745)
Single Room Maternity/Obstetrics	407	347	1,109	347	(762)
Med/Surg - Cardiovascular	462	990	1,777	990	(787)
Med/Surg - Oncology	259	226	816	226	(590)
Med/Surg - Rehab	388	633	1,223	633	(590)
Pediatrics	69	153	276	153	(123)
No.	000	400	000	400	(400)
Nursery	233	199	692	199	(493)
Neonatal Intensive Care	94	0	253	0	(253)
PERCENTAGE OF OCCUPANCY					
Level I	70.26%	118.72%	62.88%	116.14%	
Heart Center	71.78%	95.78%	69.64%	93.70%	
Monitored Beds	93.21%	79.26%	96.10%	77.54%	
Single Room Maternity/Obstetrics	36.67%	31.26%	32.58%	30.58%	
Med/Surg - Cardiovascular	34.22%	73.33%	42.92%	71.74%	
Med/Surg - Oncology	66.41%	57.95%	68.23%	56.69%	
Med/Surg - Rehab	49.74%	81.15%	51.13%	79.39%	
Med/Surg - Observation Care Unit	0.00%	84.71%	0.00%	82.86%	
Pediatrics	12.78%	28.33%	16.67%	27.72%	
Nursery	47.07%	40.20%	22.79%	19.66%	
Neonatal Intensive Care	28.48%	0.00%	25.00%	0.00%	

	Month of Sep		Three months to date		
	2021	2022	2020-21	2021-22	Variance
DELIVERY ROOM					
Total deliveries	152	108	426	362	(64)
C-Section deliveries	49	31	134	102	(32)
Percent of C-section deliveries	32.24%	28.70%	31.46%	28.18%	-3.28%
OPERATING ROOM					
In-Patient Operating Minutes	16,545	18,595	60,973	55,887	(5,086)
Out-Patient Operating Minutes	24,649	29,255	74,597	78,279	3,682
Total	41,194	47,850	135,570	134,166	(1,404)
Open Heart Surgeries	10	16	37	38	` 1 <sup>^</sup>
In-Patient Cases	121	126	419	403	(16)
Out-Patient Cases	243	295	742	818	76
EMERGENCY ROOM					
Immediate Life Saving	36	20	126	80	(46)
High Risk	411	545	1,293	1,605	312
More Than One Resource	2,602	3,019	7,874	8,891	1,017
One Resource	1,897	2,020	5,262	5,944	682
No Resources	97	96	325	278	(47)
Total	5,043	5,700	14,880	16,798	1,918

Month of Sep		Three months to date		
2021	2022	2020-21	2021-22	Variance
16 315	15 295	102 118	105 727	3.609
,	•	•	•	-4,541
•			-	-2,924
				-5,246
				-9,102
	20,000			0,:02
42 107	39 721	253 735	2/1 590	-12,146
,	•	•	•	4,201
•			-	15,496
				7,551
00,820	01,403	390,731	390,202	7,551
318	297	1,996	1,965	-31
1.041	1.068	6 566	6 885	319
,	,	•	•	-38
		,	•	985
2,435	2,518	15,414	16,680	1,266
			·	
64	77	512	607	95
				54
				-1
115	148	1.084		148
		.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	.,	
200	271	2.022	2.406	373
		,		
		•	,	258 -11
				620
430	320	3,311	3,931	620
4.40	405	4.400	4.000	40
		,	,	-19
= -				-5 0
				0 -24
104	192	1,210	1,204	-24
	16,315 6,250 1,375 7,849 31,789 42,107 9,286 9,433 60,826 318 1,041 349 1,045 2,435	2021         2022           16,315         15,295           6,250         6,730           1,375         698           7,849         7,115           31,789         29,838           42,107         38,721           9,286         11,597           9,433         11,145           60,826         61,463           349         302           1,041         1,068           349         302           1,045         1,148           2,435         2,518           64         77           51         71           0         0           115         148           298         371           138         156           2         1           438         528	2021         2022         2020-21           16,315         15,295         102,118           6,250         6,730         67,967           1,375         698         11,273           7,849         7,115         49,644           31,789         29,838         231,002           42,107         38,721         253,735           9,286         11,597         76,062           9,433         11,145         60,934           60,826         61,463         390,731           318         297         1,996           1,041         1,068         6,566           349         302         2,706           1,045         1,148         6,142           2,435         2,518         15,414           64         77         512           51         71         571           0         0         1           115         148         1,084           298         371         2,033           138         156         1,262           2         1         16           438         528         3,311           140         165 <t< td=""><td>2021         2022         2020-21         2021-22           16,315         15,295         102,118         105,727           6,250         6,730         67,967         63,426           1,375         698         11,273         8,349           7,849         7,115         49,644         44,398           31,789         29,838         231,002         221,900           42,107         38,721         253,735         241,589           9,286         11,597         76,062         80,263           9,433         11,145         60,934         76,430           60,826         61,463         390,731         398,282           318         297         1,996         1,965           1,041         1,068         6,566         6,885           349         302         2,706         2,668           1,045         1,148         6,142         7,127           2,435         2,518         15,414         16,680           64         77         512         607           51         71         571         625           0         0         1         0           115         148</td></t<>	2021         2022         2020-21         2021-22           16,315         15,295         102,118         105,727           6,250         6,730         67,967         63,426           1,375         698         11,273         8,349           7,849         7,115         49,644         44,398           31,789         29,838         231,002         221,900           42,107         38,721         253,735         241,589           9,286         11,597         76,062         80,263           9,433         11,145         60,934         76,430           60,826         61,463         390,731         398,282           318         297         1,996         1,965           1,041         1,068         6,566         6,885           349         302         2,706         2,668           1,045         1,148         6,142         7,127           2,435         2,518         15,414         16,680           64         77         512         607           51         71         571         625           0         0         1         0           115         148

	Month of Sep		Three months to date		
	2021	2022	2020-21	2021-22	Variance
SLEEP CENTER					
In-patient procedures	0	0	1	0	-1
Out-patient procedures	183	167	1,315	1,153	-162
Emergency room procedures	0	0	0	0	0
Total procedures	183	167	1,316	1,153	-163
RADIOLOGY	4.054	4 400	0.700	0.740	000
In-patient procedures	1,654 416	1,429 356	9,708	8,710	-998 1 409
Out-patient procedures Emergency room procedures	1,217	1,382	4,323 7,939	2,915 8,809	-1,408 870
Total patient procedures	3,287	3,167	21,970	20,434	-1,536
Total patient procedures	0,207	0,107	21,010	20,404	1,000
MAGNETIC RESONANCE IMAGING					
In-patient procedures	105	141	860	890	30
Out-patient procedures	127	77	953	768	-185
Emergency room procedures	14	6	80	49	-31
Total procedures	246	224	1,893	1,707	-186
MAMMOGRAPHY CENTER					
In-patient procedures	2.718	3,550	20,910	24,711	3,801
Out-patient procedures	2,696	3.518	20,790	24.527	3,737
Emergency room procedures	3	0	3	8	5
Total procedures	5,417	7,068	41,703	49,246	7,543
NUCLEAR MEDICINE	40	4.4	00	0.4	0
In-patient procedures Out-patient procedures	12 61	14 78	86 506	94 541	8 35
Emergency room procedures	1	0	4	4	0
Total procedures	74	92	596	639	43
PHARMACY					
In-patient prescriptions	111,491	94,299	636,356	605,331	-31,025
Out-patient prescriptions	10,439	11,319	99,978	104,283	4,305
Emergency room prescriptions  Total prescriptions	5,342 127,272	7,197 112,815	36,983 773,317	48,996 758,610	12,013 -14,707
ו טנמו אופטטוואנוטווט	121,212	112,013	113,311	130,010	-14,/0/
RESPIRATORY THERAPY					
In-patient treatments	29,606	21,738	156,457	131,478	-24,979
Out-patient treatments	143	981	3,391	7,896	4,505
Emergency room treatments	373	194	1,179	1,583	404
Total patient treatments	30,122	22,913	161,027	140,957	-20,070
PHYSICAL THERAPY					
In-patient treatments	2,256	2,396	16,109	16,284	175
Out-patient treatments	99	170	1,751	2,108	357
Emergency room treatments	0	0	0	0	0
Total treatments	2,355	2,566	17,860	18,392	532

	Month of Sep		Three mont		
	2021	2022	2020-21	2021-22	Variance
OCCUPATIONAL THERAPY					
In-patient procedures	1,445	1,660	9,403	10,682	1,279
Out-patient procedures	74	99	797	1,086	289
Emergency room procedures	0	0	0	0	0
Total procedures	1,519	1,759	10,200	11,768	1,568
SPEECH THERAPY					
In-patient treatments	348	525	2,682	3,077	395
Out-patient treatments	23	28	171	200	29
Emergency room treatments	0	0	0	0	0
Total treatments	371	553	2,853	3,277	424
CARDIAC REHABILITATION					
In-patient treatments	0	0	0	0	0
Out-patient treatments	498	401	2,637	4.268	1,631
Emergency room treatments	0	0	2,007	0	-1
Total treatments	498	401	2,638	4,268	1,630
ODITION DEGICION UNIT					
CRITICAL DECISION UNIT Observation hours	378	344	1,866	2,252	386
Observation flours	370	344	1,000	2,202	300
ENDOSCOPY	0-				40
In-patient procedures	85	78	626	636	10
Out-patient procedures	12	29	159	223	64
Emergency room procedures Total procedures	97	<u>0</u> 107	0 785	0 859	0 74
retai presedures		101	700		
C.T. SCAN	537	596	3,803	4 027	224
In-patient procedures Out-patient procedures	445	281	3,598	4,027 2,517	-1,081
Emergency room procedures	433	552	3,208	4,164	956
Total procedures	1,415	1,429	10,609	10,708	99
'					
DIETADY					
DIETARY Routine patient diets	17 551	24 254	112 151	120 100	16.040
Meals to personnel	17,554 19,345	21,351 21,421	113,154 144,216	130,102 152,161	16,948 7,945
Total diets and meals	36,899	42,772	257,370	282,263	24,893
	30,000	12,112	201,010	202,200	,000
LAUNDRY AND LINEN		100 == :		00	0.5
Total pounds laundered	99,573	100,531	710,088	689,921	-20,167

